

Local Market Update – February 2011

A RESEARCH TOOL PROVIDED BY THE CONTRA COSTA ASSOCIATION OF REALTORS®



Danville

- 3.1%

Change in
New Listings
All Properties

+ 21.9%

Change in
Closed Sales
All Properties

- 4.7%

Change in
Inventory of Homes
All Properties

Single-Family Detached

	February			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	70	78	+ 11.4%	126	139	+ 10.3%
Pending Sales	41	47	+ 14.6%	75	90	+ 20.0%
Closed Sales	21	31	+ 47.6%	41	52	+ 26.8%
Median Sales Price*	\$809,000	\$795,000	- 1.7%	\$835,000	\$820,000	- 1.8%
Average Sales Price*	\$835,845	\$862,174	+ 3.1%	\$889,960	\$866,908	- 2.6%
Percent of Original List Price Received*	100.7%	94.7%	- 6.0%	94.9%	94.2%	- 0.7%
Average Days on Market Until Sale	50	88	+ 74.9%	71	89	+ 25.1%
Inventory of Homes for Sale at Month End	119	122	+ 2.5%	--	--	--

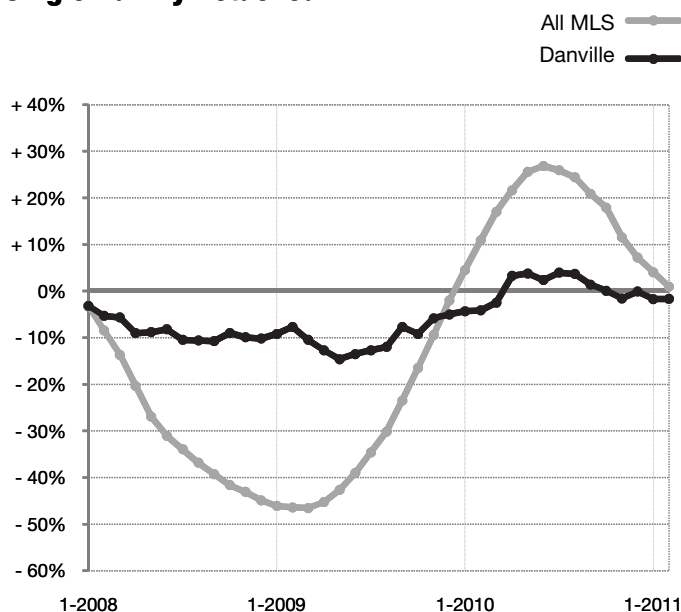
Townhouse-Condo Attached

	February			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	26	15	- 42.3%	52	32	- 38.5%
Pending Sales	11	12	+ 9.1%	24	24	0.0%
Closed Sales	11	8	- 27.3%	18	16	- 11.1%
Median Sales Price*	\$330,000	\$417,500	+ 26.5%	\$395,000	\$402,500	+ 1.9%
Average Sales Price*	\$399,818	\$422,000	+ 5.5%	\$412,494	\$393,037	- 4.7%
Percent of Original List Price Received*	100.5%	89.9%	- 10.6%	99.2%	91.0%	- 8.2%
Days on Market Until Sale	18	105	+ 487.9%	28	65	+ 134.7%
Inventory of Homes for Sale	52	41	- 21.2%	--	--	--

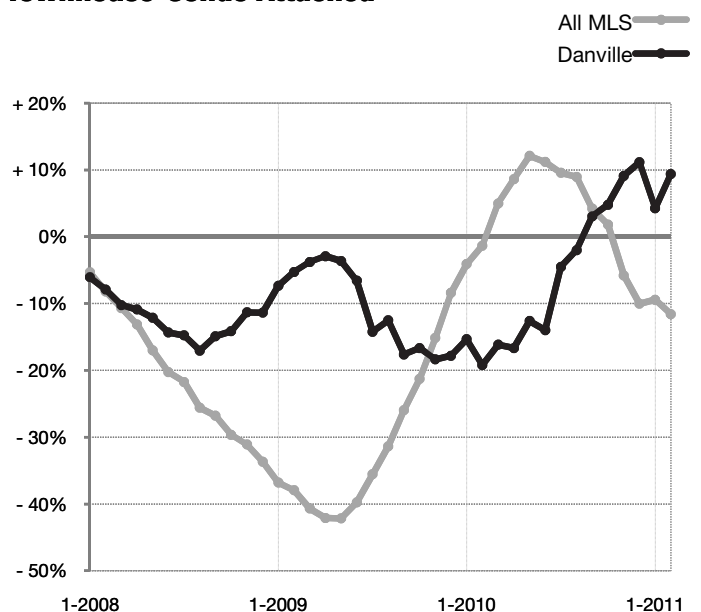
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Single-Family Detached



Townhouse-Condo Attached



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the CCAR Multiple Listing Service. | Powered by 10K Research and Marketing.