

Regional Statistical Recap

A RESEARCH TOOL PROVIDED BY THE CONTRA COSTA ASSOCIATION OF REALTORS®



May 2011

Overview	Single-Family			Townhouse-Condo		
	2010	2011	+ / -	2010	2011	+ / -
Pending Sales	397	577	+ 45.3%	154	312	+ 102.6%
Closed Sales	429	389	- 9.3%	234	201	- 14.1%
Total Dollar Volume of Sales (millions)	\$298.88	\$258.28	- 13.6%	\$69.98	\$50.61	- 27.7%
Active Listings for Sale	1,476	1,443	- 2.2%	687	686	- 0.1%
Average Sales Price	\$699,957	\$665,998	- 4.9%	\$299,066	\$251,774	- 15.8%

Active Listings	Single-Family			Townhouse-Condo		
	2010	2011	+ / -	2010	2011	+ / -
January	962	1,191	+ 23.8%	553	804	+ 45.4%
February	1,035	1,218	+ 17.7%	593	760	+ 28.2%
March	1,195	1,295	+ 8.4%	671	751	+ 11.9%
April	1,344	1,340	- 0.3%	702	747	+ 6.4%
May	1,476	1,443	- 2.2%	687	686	- 0.1%
June	1,504	0	- 100.0%	734	0	- 100.0%
July	1,614	0	- 100.0%	810	0	- 100.0%
August	1,637	0	- 100.0%	847	0	- 100.0%
September	1,655	0	- 100.0%	901	0	- 100.0%
October	1,696	0	- 100.0%	920	0	- 100.0%
November	1,652	0	- 100.0%	886	0	- 100.0%
December	1,451	0	- 100.0%	869	0	- 100.0%
<i>Year to Date Average</i>	1,202	1,297	+ 7.9%	641	750	+ 16.9%
<i>Total</i>	17,221	6,487	--	9,173	3,748	--

Pending Sales	Single-Family			Townhouse-Condo		
	2010	2011	+ / -	2010	2011	+ / -
January	273	330	+ 20.9%	157	175	+ 11.5%
February	302	339	+ 12.3%	162	186	+ 14.8%
March	438	459	+ 4.8%	206	245	+ 18.9%
April	497	464	- 6.6%	241	270	+ 12.0%
May	397	577	+ 45.3%	154	312	+ 102.6%
June	377	0	- 100.0%	177	0	- 100.0%
July	383	0	- 100.0%	163	0	- 100.0%
August	398	0	- 100.0%	164	0	- 100.0%
September	295	0	- 100.0%	166	0	- 100.0%
October	303	0	- 100.0%	169	0	- 100.0%
November	329	0	- 100.0%	148	0	- 100.0%
December	264	0	- 100.0%	126	0	- 100.0%
<i>Year to Date Average</i>	381	434	+ 13.7%	184	238	+ 29.1%
<i>Total</i>	4,256	2,169	--	2,033	1,188	--

Closed Sales	Single-Family			Townhouse-Condo		
	2010	2011	+ / -	2010	2011	+ / -
January	228	246	+ 7.9%	108	110	+ 1.9%
February	218	273	+ 25.2%	144	152	+ 5.6%
March	337	356	+ 5.6%	178	201	+ 12.9%
April	432	380	- 12.0%	188	204	+ 8.5%
May	429	389	- 9.3%	234	201	- 14.1%
June	455	0	- 100.0%	189	0	- 100.0%
July	412	0	- 100.0%	166	0	- 100.0%
August	381	0	- 100.0%	158	0	- 100.0%
September	362	0	- 100.0%	168	0	- 100.0%
October	304	0	- 100.0%	176	0	- 100.0%
November	296	0	- 100.0%	145	0	- 100.0%
December	355	0	- 100.0%	171	0	- 100.0%
<i>Year to Date Average</i>	329	329	0.0%	170	174	+ 1.9%
<i>Total</i>	4,209	1,644	--	2,025	868	--

Statistical Recap by Area

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May 2011

Activity		Single-Family				Townhouse-Condo			
		Active	Pending	Closed	YTD Closed	Active	Pending	Closed	YTD Closed
ALAMO	4800	92	35	14	46	3	3	1	3
BLACKHAWK	4600	48	15	2	34	6	0	1	2
CLAYTON	5900	42	19	12	53	10	1	2	13
CONCORD/CLYDE	5701/5702	322	143	82	401	135	67	43	218
DANVILLE	4500	200	74	58	196	42	24	9	56
DIABLO	4700	11	4	0	5	0	0	0	0
LAFAYETTE	5100	105	39	24	82	2	0	0	2
MARTINEZ/PACHECO	5601/5602	128	58	34	185	58	26	13	49
MORAGA/CANYON	5200	25	24	12	46	19	9	7	30
ORINDA	5300	59	33	19	67	2	1	2	5
PLEASANT HILL	5400	78	52	21	104	34	13	5	27
ROSSMOOR	5000	0	0	0	2	144	60	46	170
SAN RAMON	4400	187	93	53	244	101	45	35	134
WALNUT CREEK	4900	146	86	58	179	130	51	37	159

Average Sales Price		Single-Family				Townhouse-Condo			
		This Month	YTD 2010	YTD 2011	+ / -	This Month	YTD 2010	YTD 2011	+ / -
ALAMO	4800	\$1,269,357	\$1,209,750	\$1,115,849	- 7.8%	\$355,000	\$476,250	\$392,633	-17.6%
BLACKHAWK	4600	\$1,005,500	\$1,116,182	\$1,144,234	+ 2.5%	\$638,000	\$625,900	\$588,000	-6.1%
CLAYTON	5900	\$485,805	\$588,401	\$534,048	- 9.2%	\$255,000	\$385,228	\$284,188	-26.2%
CONCORD/CLYDE	5701/5702	\$283,776	\$340,892	\$310,144	- 9.0%	\$105,454	\$121,328	\$105,807	-12.8%
DANVILLE	4500	\$917,957	\$923,548	\$884,126	- 4.3%	\$407,489	\$437,202	\$380,634	-12.9%
DIABLO	4700	\$0	\$2,500,000	\$1,486,300	- 40.5%	\$0	\$0	\$0	0.0%
LAFAYETTE	5100	\$1,098,819	\$1,106,571	\$1,041,516	- 5.9%	\$0	\$377,035	\$459,675	21.9%
MARTINEZ/PACHECO	5601/5602	\$358,128	\$380,673	\$311,389	- 18.2%	\$232,884	\$242,863	\$184,909	-23.9%
MORAGA/CANYON	5200	\$895,375	\$875,150	\$860,754	- 1.6%	\$473,171	\$456,400	\$354,108	-22.4%
ORINDA	5300	\$1,079,533	\$996,407	\$958,702	- 3.8%	\$606,250	\$461,250	\$651,500	41.2%
PLEASANT HILL	5400	\$443,492	\$470,408	\$420,185	- 10.7%	\$214,200	\$271,941	\$233,738	-14.0%
ROSSMOOR	5000	\$0	\$905,000	\$838,750	- 7.3%	\$292,874	\$255,756	\$271,080	6.0%
SAN RAMON	4400	\$705,162	\$768,876	\$736,982	- 4.1%	\$337,117	\$392,321	\$321,802	-18.0%
WALNUT CREEK	4900	\$711,365	\$747,338	\$682,765	- 8.6%	\$219,326	\$321,691	\$247,366	-23.1%